## Message Text

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PAGE 01 STATE 074430 ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIC/CAGNE/PZANTAL APPROVED BY EB/OCA/CD:WERAU COM/BIC/CAGNE/PBHALE STATE/NEA/APR/JLYLE (PHONE) NEA/RA:DMORRISON (INFO)

-----041832Z 055294/53

P 041752Z APR 77 FM SECSTATE WASHDC TO AMEMBASSY ABU DHABI PRIORITY

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E.O. 11652: N/A

TAGS: BTIO, TC

SUBJECT: NORTHERN EMIRATES ELECTRIFICATION PROJECT, 33KV

REF: USDOC 05276

- 1. CAGNE HAS BEEN CONTACTED BY GREGORY FAIR, V.P. INT'L OF JELCO ENERGY CO., WHO HAS JUST RETURNED FROM UAE. REASON FOR FAIR NOT CONTACTING EMBASSY PER REFTEL FOLLOWS.
- 2. ON THE MORNING OF THE DAY FAIR INTENDED TO VISIT EMBASSY, HE WAS NOTIFIED BY HIS AGENT, WHO APPARENTLY IS LOCATED IN AJMAN, THAT THEIR AGREEMENT HAD BEEN DISSOLVED. THE REASON STATED FOR TERMINATION IS THAT AGENT HAD BEEN TOLD BY OUTSIDE SOURCE THAT JELCO WAS TAKING, QUOTE, UNFAIR ADVANTAGE, UNQUOTE, OF HIM.
- 3. FAIR RELATED THAT JELCO'S EX-AGENT THEN REQUESTED THAT LIMITED OFFICIAL USE

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HE LEAVE THE COUNTRY - TO WHOM THE REQUEST WAS MADE, TO FAIR OR TO THE AUTHORITIES, WE ARE NOT SURE - WHICH HE PROMPTLY DID. HOWEVER, BEFORE HE LEFT, HE SPOKE WITH A LOCAL BANKER WHO SUGGESTED THAT JELCO PAY A 100,000 DIRHAM FEE AND HAVE THE BID BOND FOR THIS PROJECT TRANSFERED TO JELCO'S NAME BECAUSE THE BID PROPOSAL HAD BEEN

ORIGINALLY SUBMITTED IN THE NAME OF THE AGENT. JELCO COULD THEN ATTEMPT TO TAKE-ON THE PROJECT ALONE. THE 100,000 DIRHAM FEE APPEARS TO BE THAT REQUIRED FOR ENROLLMENT ON THE COMMERCIAL REGISTER.

- 4. FAIR INFORMS US HE WILL TELEX COURRIER AND APPRISE HIM OF THE SITUATION.
- 5. WOULD GREATLY APPRECIATE IF EMBASSY OR COMMERCIAL OFFICE COULD EXPLORE, AT THEIR DISCRETION, THE FOREGOING ACCOUNT.

VANCE

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a

Control Number: n/a Copy: SINGLE Sent Date: 04-Apr-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

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Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BTIO, TO To: ABU DHABI Type: TE

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